**STANISLAUS COUNTY**

**SECTOR STRATEGIES REPORT**

**Target Sectors:**

|  |  |
| --- | --- |
| * **Agriculture**
 | * **Health Care**
 |
| * **Manufacturing**
 | * **Transportation and**

 **Warehousing** |

**Report Period: January 2020 – December 2020**

Report Date: September 22nd, 2021

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**I. Agriculture, Forestry, Fishing and Hunting**

**1. Employment and Wage**

Total Employed as of Q4 2020: 14,651

Percent of Growth in historical employment (Q4 2010 – Q4 2020), annual Growth rate: 1.30%

Projected Growth Over 5 Years (Q4 2020 - 2025), annual growth rate: 0.51%

Number of People Employed (Historical 10 years, 2010-2020): 12,877 🡪 14,651

*Figure I.1: Agriculture, Forestry, Fishing and Hunting Historical Employment Trend in Stanislaus County from Q4 2010 to Q4 2020*

Average Employee Wage (Historical 10 years, 2010-2020): $25,692 🡪 $41,554

*Figure I.2: Agriculture, Forestry, Fishing and Hunting Historical Wage Trend in Stanislaus County from 2010 to 2020*

**2. Occupation**

Occupations by number of people employed in Agriculture as of Q4 2020

|  |  |  |  |
| --- | --- | --- | --- |
| Description | Employed in Agriculture Industry as of Q4 2020 | Avg. Annual Earnings | Projected Job Change as of 2025 |
| Packaging and Filling Machine Operators and Tenders | 1,681 | $36,275.20 | (2) |
| Laborers and Freight, Stock, and Material Movers, Hand | 1,148 | $37,003.20 | 1  |
| Slaughterers and Meat Packers | 910 | $29,931.20 | (123) |
| Industrial Truck and Tractor Operators | 805 | $42,036.80 | (5) |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 635 | $73,569.60 | 5  |
| Miscellaneous Assemblers and Fabricators | 622 | $38,563.20 | (38) |
| First-Line Supervisors of Production and Operating Workers | 570 | $67,184.00 | 22  |
| Industrial Machinery Mechanics | 542 | $62,337.60 | 58  |
| Packers and Packagers, Hand | 501 | $32,052.80 | (0) |
| Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders | 482 | $36,233.60 | (25) |
| **Total Employed in Top 10 Occupations** | **7,895** |   |   |

**3. Job Postings**

Top Ten Agriculture Job Postings (Jan 2020 – Dec 2020):

|  |  |  |  |
| --- | --- | --- | --- |
| Occupation | Unique Postings from Jan 2020 - Dec 2020 | Median Annual Earnings | Median Advertised Salary |
| Farmworkers, Farm, Ranch, and Aquacultural Animals | 38 | $31,616 | $27,520 |
| First-Line Supervisors of Farming, Fishing, and Forestry Workers | 23 | $49,899 | $29,312 |
| Maintenance and Repair Workers, General | 22 | $47,050 | $100,000 |
| Heavy and Tractor-Trailer Truck Drivers | 19 | $43,618 | $33,800 |
| First-Line Supervisors of Production and Operating Workers | 14 | $62,982 | $47,616 |
| Helpers--Production Workers | 13 | $30,867 | Insf. Data |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 12 | $74,173 | $95,000 |
| Office Clerks, General | 10 | $37,877 | Insf. Data |
| Production Workers, All Other | 10 | $36,899 | $28,032 |
| Light Truck Drivers | 9 | $31,658 | $43,264 |

Companies with the highest number of distinct job posts - Agriculture (Jan 2020 – Dec 2020):

****

Top Qualifications for Agriculture Job Posts (Jan 2020 – Dec 2020):

****

**II. Health Care**

**1. Employment and Wage**

Total Employed as of Q4 2020: 23,911

Percent of Growth in historical employment (Q4 2010 - Q4 2020), annual Growth rate: 2.07%

Projected Growth Over 5 Years (Q42020 - 2025), annual growth rate: 2.58%

Number of People Employed (Historical 10 years, Q42010 - Q42020): 19,484 🡪 23,911

*Figure II.1: Health Care Historical Employment Trend in Stanislaus County from Q4 2010 to Q4 2020*

Average Employee Wage (Historical 10 years, 2010-2020): $58,441 🡪 $81,447

*Figure II.2: Health Care Historical Wage Trend in Stanislaus County from 2010 to 2020*

**2. Occupation**

Top ten occupations by number of people employed in Health Care as of Q4 2020

|  |  |  |  |
| --- | --- | --- | --- |
| Description | Employed in Health Care Industry as of Q4 2020 | Avg. Annual Earnings | Projected Job Change as of 2025 |
| Registered Nurses | 4,093 | $121,076.80 | 463 |
| Medical Assistants | 1,208 | $42,244.80 | 198 |
| Nursing Assistants | 1,189 | $36,732.80 | 137 |
| Medical Secretaries and Administrative Assistants | 1,135 | $41,579.20 | 137 |
| Home Health and Personal Care Aides | 988 | $29,556.80 | 225 |
| Licensed Practical and Licensed Vocational Nurses | 921 | $59,904.00 | 109 |
| Dental Assistants | 749 | $40,976.00 | 96 |
| Receptionists and Information Clerks | 706 | $34,673.60 | 80 |
| Maids and Housekeeping Cleaners | 520 | $34,798.40 | 43 |
| Medical and Health Services Managers | 515 | $143,561.60 | 133 |
| **Total Employed in Top 10 Occupations** | **12,024** |   |  |

**3. Job Postings**

Top Ten Health Care Job Postings (Jan 2020 – Dec 2020):

|  |  |  |  |
| --- | --- | --- | --- |
| Occupation | Unique Postings Jan 2020 - Dec 2020 | Median Annual Earnings | Median Advertised Salary |
| Registered Nurses | 1,609 | $110,178 | $126,720 |
| Speech-Language Pathologists | 431 | $135,387 | $70,400 |
| Physicians, All Other; and Ophthalmologists, Except Pediatric | 248 | $304,697 | $257,024 |
| Medical and Health Services Managers | 245 | $142,646 | $73,472 |
| Physical Therapists | 206 | $122,512 | $89,600 |
| Nursing Assistants | 195 | $34,403 | $37,504 |
| Home Health and Personal Care Aides | 171 | $28,101 | $31,104 |
| Family Medicine Physicians | 141 | $113,993 | $150,000 |
| Physician Assistants | 137 | $141,066 | $156,416 |
| Occupational Therapists | 122 | $105,810 | $84,480 |

Companies with highest number of distinct job posts – Health Care (Jan 2020 – Dec 2020):

****

Top Qualifications for Health Care Job Posts (Jan 2020 – Dec 2020):

****

**III. Manufacturing**

**I. Employment and Wage**

Total Employed as of Q4 2020: 21,168

Percent of Growth in historical employment (Q4 2010 – Q4 2020), annual Growth rate: 0.20%

Projected Growth Over 5 Years (Q4 2020-2025), annual growth rate: (- 0.03%)

Number of People Employed (Historical 10 years, Q4 2010 – Q4 2020): 20,741 🡪 21,168

*Figure III.1: Manufacturing Historical Employment Trend in Stanislaus County from Q4 2010 to Q4 2020*

Average Employee Wage (Historical 10 years, 2010 – 2020): $51,247 🡪 $66,967

*Figure II.2: Manufacturing Historical Wage Trend in Stanislaus County from 2010 to 2020*

**2. Occupation**

Occupations by number of people employed in Manufacturing as of Q4 2020:

|  |  |  |  |
| --- | --- | --- | --- |
| Description | Employed in Manufacturing Industry as of Q4 2020 | Avg. Annual Earnings | Projected Job Change as of 2025 |
| Packaging and Filling Machine Operators and Tenders | 1,681 | $36,275.20 | (2) |
| Laborers and Freight, Stock, and Material Movers, Hand | 1,148 | $37,003.20 | 1  |
| Slaughterers and Meat Packers | 910 | $29,931.20 | (123) |
| Industrial Truck and Tractor Operators | 805 | $42,036.80 | (5) |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 635 | $73,569.60 | 5  |
| Miscellaneous Assemblers and Fabricators | 622 | $38,563.20 | (38) |
| First-Line Supervisors of Production and Operating Workers | 570 | $67,184.00 | 22  |
| Industrial Machinery Mechanics | 542 | $62,337.60 | 58  |
| Packers and Packagers, Hand | 501 | $32,052.80 | (0) |
| Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders | 482 | $36,233.60 | (25) |
| **Total Employed in Top 10 Occupations** | **7,895** |   |   |

**3. Job Postings**

Top Ten Manufacturing Job Postings (Jan 2020 – Dec 2020):

|  |  |  |  |
| --- | --- | --- | --- |
| Occupation | Unique Postings Jan 2020 - Dec 2020 | Median Annual Earnings | Median Advertised Salary |
| Maintenance and Repair Workers, General | 123 | $47,050 | $63,104 |
| Heavy and Tractor-Trailer Truck Drivers | 109 | $43,618 | $69,888 |
| First-Line Supervisors of Production and Operating Workers | 103 | $62,982 | $53,248 |
| Stockers and Order Fillers | 73 | $30,056 | $37,248 |
| Marketing Managers | 69 | $145,974 | $112,640 |
| Retail Salespersons | 59 | $29,994 | $29,120 |
| Industrial Engineers | 58 | $86,882 | $66,816 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 56 | $64,750 | $49,408 |
| Helpers--Production Workers | 56 | $30,867 | $30,720 |
| First-Line Supervisors of Retail Sales Workers | 52 | $41,538 | $66,304 |

Companies with highest number of distinct Postings – Manufacturing (Jan 2020 – Dec 2020):



Top Qualifications for Manufacturing Job Posts (Jan 2020 – Dec 2020):



**IV. Transportation and Warehousing**

**1. Employment and Wage**

Total Employed as of Q4 2020: 8,799

Percent of Growth in historical employment (Q4 2010 – Q4 2020), annual Growth rate: 3.85%

Projected Growth Over 5 Years (Q4 2020 – Q4 2025), annual growth rate: 2.17%

Number of People Employed (Historical 10 years, Q4 2010 – Q4 2020): 6,028 🡪 8,799

*Figure IV.1: Transportation and Warehousing Historical Employment Trend in Stanislaus County from Q4 2010 to Q4 2020*

Average Employee Wage (Historical 10 years, 2010-2020): $41,182 🡪 $58,317

*Figure IV.2: Manufacturing Historical Wage Trend in Stanislaus County from 2010 to 2020*

**II. Occupations**

Occupations by number of people employed in Transportation and Warehousing as of Q4 2020:

|  |  |  |  |
| --- | --- | --- | --- |
| Description | Employed in the Industry as of Q4 2020 | Avg. Annual Earnings | Projected Job Change as of 2025 |
| Heavy and Tractor-Trailer Truck Drivers | 2,008 | $43,596.80 | 142  |
| Laborers and Freight, Stock, and Material Movers, Hand | 1,624 | $37,003.20 | 253  |
| Industrial Truck and Tractor Operators | 758 | $42,036.80 | 99  |
| Stockers and Order Fillers | 429 | $33,321.60 | 96  |
| Light Truck Drivers | 397 | $38,168.00 | 72  |
| Packers and Packagers, Hand | 323 | $32,052.80 | 22  |
| First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors | 228 | $56,950.40 | 33  |
| Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity | 194 | $36,691.20 | 34  |
| Shipping, Receiving, and Inventory Clerks | 179 | $39,062.40 | 20  |
| Bus and Truck Mechanics and Diesel Engine Specialists | 150 | $57,636.80 | 12  |
| **Total Employed in Top 10 Occupations** | **6,290** |   |   |

**III. Job Postings**

Top Ten Transportation and Warehousing Job Postings (Jan 2020 – Dec 2020):

|  |  |  |  |
| --- | --- | --- | --- |
| Occupation | Unique PostingsJan 2020 - Dec 2020 | Median Annual Earnings | Median Advertised Salary |
| Heavy and Tractor-Trailer Truck Drivers | 1,980 | $43,618 | $64,896 |
| Light Truck Drivers | 376 | $31,658 | $43,648 |
| Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity | 181 | $34,445 | $40,320 |
| Laborers and Freight, Stock, and Material Movers, Hand | 87 | $32,968 | $34,432 |
| Driver/Sales Workers | 86 | $42,370 | $45,760 |
| First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors | 63 | $53,102 | $36,480 |
| Stockers and Order Fillers | 45 | $30,056 | $45,760 |
| Sales and Related Workers, All Other | 24 | $33,717 | $45,760 |
| Industrial Truck and Tractor Operators | 20 | $42,598 | $33,920 |
| Physical Therapists | 19 | $122,512 | Insf. Data |

Companies with highest number of distinct job posts – Transportation and Warehousing (Jan 2020 – Dec 2020):



Top Qualifications for Transportation and Warehousing Job Posts (Jan 2020 – Dec 2020):

