

**Business Development Committee Agenda**

Thursday, December 1, 2022

Martin Petersen Event Center

720 12th Street, Modesto, CA 95354

1:00 p.m. – 2:30 p.m.

The Business Development Committee complies with all provisions of the Brown Act and the Stanislaus County Workforce Development Board Conflict of Interest and Code of Conduct Policy. See links below.

<https://oag.ca.gov/sites/all/files/agweb/pdfs/publications/brownAct2003.pdf>

<http://stanworkforce.com/board>.

The Agenda at each meeting allows for a public comment period, limited to 5 minutes. Public Comment forms are available at [www.stanworkforce.com](http://www.stanworkforce.com).

All meetings are conducted in English. Current COVID-19 protocols will be followed.

If you require assistance per the Americans with Disabilities Act, please notify Stanislaus County Workforce Development at (209) 558-2114, 48 hours in advance of the meeting.

Public notice of all Business Development Committee meetings are posted 72 hours in advance of the meeting on the webpage at <http://stanworkforce.com/board>.

- I. Call to Order and Introductions
- II. Conflict of Interest
- III. Presentation – Carlos Gonzalez, Stanislaus Equity Partners
- IV. Public Comment Period
- V. Director's Report
  - A. Bridging the Gap
  - B. Sector Strategies
    - 1. Ag Sector Meeting Update
      - a) Presentation – Chris Hancock, Workforce Development and Anna Genasci  
Stanislaus County Farm Bureau
    - 2. Health Sector Update
- VI. Consent Item
  - A. Approve the Minutes of the September 14, 2022 Business Development Committee Meeting
- VII. Discussion and Action Item
  - A. Approval to take to the Workforce Development Board the 2022 In-Demand Occupation List for Workforce Innovation and Opportunity Act and Request Authority for the Director of Stanislaus County Workforce Development to Make Exceptions as Necessary
  - B. Approval of 2023 Dates and Times for the Business Development Committee Meetings
- VIII. Future Topics and Discussion

Next Meeting:

Date: March 2, 2023

Location: Martin Petersen Event Center

Time: 1:00 p.m. – 2:30 p.m.

**Business Development Committee**

**Meeting Minutes**

Wednesday, September 14, 2022

Stanislaus County Office of Education  
Tom Changnon Building, McClatchy Room  
1325 H Street, Modesto, CA 95354  
1:00 p.m. – 2:30 p.m.

Members in attendance:

Kris Helton, Chair  
Jack Deliddo  
Shawn Hemiller  
Jason Maggard  
Dan Martin

Billy Meyers  
Dillion Olvera  
Maryn Pitt  
Tim Roos  
Jennifer Shipman

Absent:

Shawn Hemiller  
Dillon Olvera

Staff in attendance:

Doris Foster  
Eugene Garcia  
Kris Ixta

Additional guest present:

There was 1 guest present

- I. Call to Order and Roll Call  
Kris Helton, Business Development Committee (BDC) Chair, called the meeting to order at 1:00 p.m., thanked everyone for attending and invited those present to introduce themselves.
- II. Conflict of Interest  
Chairman Helton outlined the Conflict of Interest Policy.
- III. Presentation
  - A. Stanislaus County Workforce Development Business Services Manager, Eugene Garcia, presented the Business Services On-The-Job Training (OJT) Process Flowchart.
- IV. Public Comment Period

Chairman Helton gave information on the Public Comment Period. There were no public comments.

Chairman Helton shared that Dan Martin will no longer be serving as a committee member.

#### V. Director's Report Update

Director Foster provided the following updates:

The Workforce Development Board approved the Committee's recommendation for the WorkKeys Pre-Employment Assessment tools service and the contract was awarded to Opportunity Stanislaus. Included in the contract was the request that detailed statistics on wages and employment be provided.

HR Hotline activity has picked up. SBDC (Small Business Development Center) will no longer be providing HR assistance and will be referring small businesses to the HR hotline, as a result the HR Hotline should see an increase in calls.

Carlos Gonzalez from Stanislaus Equity Partners, who is contracted to work with our underserved businesses, will now be working in-house which will enable Workforce Development to more directly assist in serving underserved business's, especially those hesitant to work with the County.

Workforce Development was awarded a \$5M California for All grant. This grant is for a digital coding program for youth ages 16-30 and is contracted with Bay Valley Foundation. There will be 180 individuals participating in the training and once completed will move on to paid internships.

#### A. Business Services Division Performance Update

Business Services Manager, Eugene Garcia, provided the following updates:

On-the-Job Training - Currently there are 18 active participants. The Business Services Team is currently following up with the participants that completed the program last year. Eugene provided further information regarding the On-the-Job program retention and the follow-up process. To date the obligation amount is \$61,229.25.

Paid Internships - Currently monitoring 19 participants within 12 worksites. To date the obligation amount is \$82,193.06. Currently there are 5 StanWORKS paid work experience participants.

#### VI. Consent Items

- A. Approve the Minutes of the June 2, 2022 Business Development Committee Meeting. Maryn Pitt noted that she should be noted as present, not absent, on the meeting minutes. Consent items adopted. J. Shipman/T. Roos

VII. Discussion and Action Item

- A. Approve the adoption of the Waiver to expend up to thirty percent (30%) of WIOA Adult and Dislocated Workers funds for the provision of Transitional Jobs (Work Experience), during Fiscal Year 2022-2023. M.Pitt/J. Shipman. Motion passed.
- B. Approval of Waiver Application Submitted to the State to Increase the On-the-Job Training Reimbursement Rate to 90 Percent During Fiscal Year 2022-2023 for Employers with 50 or Fewer Employees. J. Deliddo/T. Roos. Motion passed.
- C. Approval of the Recommended Spending Plan of the Workforce Innovations and Opportunity Act Training Fund Requirements. J. Maggard/M. Pitt. Motion passed.
- D. Approval of the Recommendation of the Self-Sufficiency Standard to the Stanislaus County Workforce Development Board. A motion was made by Maryn Pitt, seconded by Jennifer Shipman, to take staff's recommendations as follows:
  - 1. Individual Training Agreements – remain at 200% of the LLSIL
  - 2. On the Job Trainings – increase to 300% of the LLSIL
  - 3. Business Services Goal wage – 350% of the LLSILThe motion passed unanimously.

VIII. Future Topics and Discussion

- A. The following agenda items will be presented at the December committee meeting
  - 1. Updated list of in-demand occupations
  - 2. Report from Ag Sector meeting indicating where they feel their biggest needs are
  - 3. Statistics on those working age that have dropped out of the main stream employment market. Specifically reporting on what they are they doing, what are alternative work situations, as well as alternative income sources
- B. Reports on all sectors will be provided at the March 2023 meeting.

IX. Adjournment

Chairman Helton adjourned the meeting at 2:21 p.m.

Next Meeting: December 1, 2022

**December 1, 2022**

Stanislaus County Business Development Committee Agenda Item

**TO:** Business Development Committee

**FROM:** Doris Foster, Director

**SUBJECT:**

Approval to take to the Workforce Development Board the 2022 In-Demand Occupation List for Workforce Innovation and Opportunity Act and Request Authority for the Director of Stanislaus County Workforce Development to Make Exceptions as Necessary

**ITEM NUMBER:** VII-A

**ITEM TYPE:** Discussion and Action

**STAFF RECOMMENDATION:**

Approve the 2022 In-Demand Occupation list for Workforce Innovation and Opportunity Act and authorize the Director of Stanislaus County Workforce Development to make exceptions as necessary.

**POLICY ISSUE:**

In-Demand Occupations are occupations that have, or are projected to have, a large number of positions that lead to economic self-sufficiency and/or opportunities for advancement. Under Workforce Innovation and Opportunity Act (WIOA) section 3(23) (B), local areas have the ability to determine whether an industry occupation is an In-Demand Occupation.

**DISCUSSION:**

The local Workforce Development Board has requested to review and approve the In-Demand Occupations List. WIOA allows eligible individuals in need of occupational skills training to select the training program that will best meet the individual's employment or career goal with the caveat that the local Workforce Development Board may limit the choices for training to occupations that are In-Demand in the local area. Stanislaus County Workforce Development (SCWD) provides a list of existing and emerging In-Demand Occupations to inform participants of occupations that are most likely to provide viable employment in the local area as required in WIOA Sec. 134(c)(3)(G)(iii).

In prior years, the Department used the State of California Labor Market Information Division's (LMID's) Occupational Employment Projections for the Modesto Metropolitan Statistical Area (MSA) (Stanislaus County) to create the In-Demand Occupations list. The proposed 2022 In-Demand Occupations list utilized a new data analytics tool, Lightcast, which was vetted by the Department's Data Analyst. This software tool was approved by the State for Department

purchase in September 2022, enabling the Department the ability to generate reports that show demand in the local area and the ability to identify prospective occupations for the In-Demand list. Lightcast allows the Department to obtain up-to-date occupational analysis based on the most recent Quarterly Census of Employment and Wages (QCEW) of the previous year. With regards to the implementation of a new data source for the measurement of the In-Demand Occupations, the methodologies were calibrated as follows.

### **In-Demand Occupation Methodology**

Occupations were screened in Lightcast with the following criteria:


1. Selected Top 250 Occupations with the most jobs in 2021
2. Selected Occupations with Median Annual Earnings greater than \$35,384
  - a. 2022 Lower Living Standard Income Level (LLSIL) at 200% for a single adult to determine the rate for self-sufficiency
3. Selected Occupations in previous 5 years with positive growth rate
4. Selected Occupations in projected 10 Year Forecast with positive growth rate
5. Categorized by Industry Sector and sorted by number of 2021 jobs in descending order

The attached list (Attachment 1) includes occupations proposed to be In-Demand for 2022, thus allowing for use of WIOA training funds. Occupations selected are in the top 250 of 2021 jobs, have median annual earnings greater than 200% LLSIL, historical growth in previous 5 years, and projected growth in next 10 years. In-line with the intention of setting participants on the path to meeting the Business Services goal wage of 350% of LLSIL as shown in the Business Development Committees September 14, 2022 agenda item VII-D, no occupations with an average wage below 200% LLSIL are included in the In-Demand Occupations list.

The Board has discretion to modify the attached In-Demand Occupations list as necessary. The Director of the Department has the ability to make exceptions to the In-Demand Occupations list on a case-by-case basis. An example of such an exception is when an employer guarantees a job to an individual pending completion of a training program for an occupation that is not on the list.

### **ADMINISTRATIVE BUDGET IMPACT:**

There is no Budget Impact associated with this item, however, approval of the In-Demand Occupations List allows funds to be expended on vocational skills training targeting occupations that will likely result in greater employability of participants.

  
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Doris Foster, Director

## 2022-23 Stanislaus County Workforce Development Occupational List



SOC	In Demand Industry Occupations	% of Total Jobs in Industry (2021)	Employed in Industry (2021)	Median Hourly Earnings	Employed in Industry (2016)	Projected Employed in Industry (2031)	Change (2016 - 2021)	% Change (2016 - 2021)	Change (2021 - 2031)	% Change (2021 - 2031)	Typical Entry Level Education	Work Experience Required	Typical On-The-Job Training
<b>Health Care and Social Assistance</b>													
29-1141	Registered Nurses	12.7%	4212	\$58.53	3757	4803	455	12.1%	590	14.0%	Bachelor's degree	None	None
43-6013	Medical Secretaries and Administrative Assistants	4.3%	1423	\$18.13	965	1603	458	47.4%	180	12.6%	High school diploma or equivalent	None	Moderate-term on-the-job training
31-9092	Medical Assistants	3.9%	1294	\$18.25	1278	1520	16	1.2%	227	17.5%	Postsecondary nondegree award	None	None
31-9091	Dental Assistants	2.4%	801	\$17.87	697	961	104	15.0%	160	19.9%	Postsecondary nondegree award	None	None
11-9111	Medical and Health Services Managers	1.8%	605	\$60.61	433	838	172	39.6%	233	38.5%	Bachelor's degree	Less than 5 years	None
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	1.7%	578	\$29.39	325	740	254	78.2%	161	27.9%	Bachelor's degree	None	None
21-1093	Social and Human Service Assistants	1.7%	559	\$18.64	404	695	155	38.4%	135	24.2%	High school diploma or equivalent	None	Short-term on-the-job training
21-1021	Child, Family, and School Social Workers	1.1%	358	\$23.84	250	441	108	43.2%	83	23.3%	Bachelor's degree	None	None
29-1123	Physical Therapists	1.0%	336	\$47.68	209	456	127	61.0%	119	35.4%	Doctoral or professional degree	None	None
29-1292	Dental Hygienists	1.0%	336	\$47.80	228	417	108	47.6%	81	24.0%	Associate's degree	None	None
21-1013	Marriage and Family Therapists	1.0%	317	\$22.96	224	367	93	41.7%	50	15.7%	Master's degree	None	Internship/residency
29-2099	Health Technologists and Technicians, All Other	0.9%	283	\$22.50	234	366	48	20.6%	83	29.3%	Postsecondary nondegree award	None	None
29-2072	Medical Records Specialists	0.8%	270	\$22.60	229	291	41	18.1%	21	7.8%	Postsecondary nondegree award	None	None
29-1171	Nurse Practitioners	0.8%	261	\$62.80	149	432	112	75.2%	171	65.4%	Master's degree	None	None
25-2011	Preschool Teachers, Except Special Education	0.8%	252	\$17.59	220	303	32	14.6%	51	20.3%	Associate's degree	None	None
29-1071	Physician Assistants	0.7%	216	\$73.31	120	291	95	79.1%	75	34.8%	Master's degree	None	None
29-1126	Respiratory Therapists	0.6%	212	\$45.39	178	268	35	19.6%	56	26.3%	Associate's degree	None	None
29-2055	Surgical Technologists	0.5%	180	\$28.41	130	208	50	38.8%	28	15.5%	Postsecondary nondegree award	None	None

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29-2032	Diagnostic Medical Sonographers	0.5%	166	\$48.56	138	196	28	20.0%	30	17.9%	Associate's degree	None	None
43-4051	Customer Service Representatives	0.5%	164	\$17.74	150	192	14	9.5%	28	16.9%	High school diploma or equivalent	None	Short-term on-the-job training
29-1021	Dentists, General	0.5%	155	\$78.88	122	197	33	27.3%	41	26.7%	Doctoral or professional degree	None	None
29-2053	Psychiatric Technicians	0.4%	149	\$22.21	53	178	96	183.2%	29	19.5%	Postsecondary nondegree award	Less than 5 years	Short-term on-the-job training
31-2021	Physical Therapist Assistants	0.4%	137	\$29.82	100	206	37	37.3%	69	50.5%	Associate's degree	None	None
13-1199	Business Operations Specialists, All Other	0.4%	136	\$29.17	81	163	55	67.7%	28	20.3%	Bachelor's degree	None	None
29-1229	Physicians, All Other	0.4%	136	\$133.86	48	153	88	184.7%	17	12.7%	Doctoral or professional degree	None	Internship/residency
21-1029	Social Workers, All Other	0.4%	135	\$37.12	72	156	64	89.2%	21	15.3%	Bachelor's degree	None	None
29-1224	Radiologists	0.4%	125	\$161.05	40	127	85	213.9%	3	2.1%	Doctoral or professional degree	None	Internship/residency
<b>Construction</b>													
53-3032	Heavy and Tractor-Trailer Truck Drivers	1.6%	174	\$22.96	127	198	47	37.3%	24	13.9%	Postsecondary nondegree award	None	Short-term on-the-job training
47-2161	Plasterers and Stucco Masons	1.4%	152	\$23.32	76	152	76	99.7%	1	0.4%	No formal educational credential	None	Long-term on-the-job training
13-1082	Project Management Specialists	1.3%	143	\$39.92	19	162	124	640.6%	19	13.3%	Bachelor's degree	None	None
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	1.2%	133	\$23.47	96	145	37	38.7%	12	9.3%	High school diploma or equivalent	None	Moderate-term on-the-job training
47-2044	Tile and Stone Setters	0.9%	96	\$23.26	52	112	44	83.3%	16	16.5%	No formal educational credential	None	Long-term on-the-job training
47-2071	Paving, Surfacing, and Tamping Equipment Operators	0.8%	84	\$29.44	32	95	52	165.5%	11	13.4%	High school diploma or equivalent	None	Moderate-term on-the-job training
47-2231	Solar Photovoltaic Installers	0.7%	74	\$22.42	63	106	11	18.3%	32	42.7%	High school diploma or equivalent	None	Moderate-term on-the-job training
49-2098	Security and Fire Alarm Systems Installers	0.6%	68	\$23.38	21	68	47	226.5%	0	0.1%	High school diploma or equivalent	None	Moderate-term on-the-job training



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49-9099	Installation, Maintenance, and Repair Workers, All Other	0.6%	67	\$18.18	22	67	45	204.8%	1	1.0%	High school diploma or equivalent	None	Moderate-term on-the-job training
47-3012	Helpers--Carpenters	0.6%	60	\$22.30	11	62	49	456.1%	2	4.2%	No formal educational credential	None	Short-term on-the-job training
13-2011	Accountants and Auditors	0.5%	54	\$36.82	30	61	24	78.3%	7	13.0%	Bachelor's degree	None	None
17-2051	Civil Engineers	0.5%	50	\$47.47	39	57	11	27.4%	7	14.6%	Bachelor's degree	None	None
47-3015	Helpers--Pipefitters, Plumbers, Pipefitters, and Steamfitters	0.4%	45	\$22.58	30	49	15	51.2%	3	7.2%	High school diploma or equivalent	None	Short-term on-the-job training
11-9199	Managers, All Other	0.4%	44	\$47.76		48	39	925.0%	4	9.0%	Bachelor's degree	Less than 5 years	None
47-3019	Helpers, Construction Trades, All Other	0.4%	39	\$18.33	30	39	9	28.8%	1	1.6%	No formal educational credential	None	Short-term on-the-job training
17-3011	Architectural and Civil Drafters	0.4%	38	\$28.90	22	41	16	73.8%	3	7.6%	Associate's degree	None	None
13-1199	Business Operations Specialists, All Other	0.3%	38	\$29.17		41	37	8762.6%	3	8.6%	Bachelor's degree	None	None
47-3013	Helpers--Electricians	0.3%	36	\$24.16	32	37	4	11.8%	1	3.7%	High school diploma or equivalent	None	Short-term on-the-job training
<b>Ag, Forestry and Fishing</b>													
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	2.7%	384	\$19.67	358	398	27	7.4%	13	3.5%	High school diploma or equivalent	Less than 5 years	None
53-3032	Heavy and Tractor-Trailer Truck Drivers	1.5%	217	\$22.96	205	223	13	6.2%	6	2.7%	Postsecondary nondegree award	None	Short-term on-the-job training
53-7051	Industrial Truck and Tractor Operators	1.2%	173	\$21.65	106	195	66	62.4%	23	13.1%	No formal educational credential	None	Short-term on-the-job training
43-9061	Office Clerks, General	0.7%	98	\$18.04	71	101	27	38.4%	3	3.2%	High school diploma or equivalent	None	Short-term on-the-job training
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	0.5%	71	\$29.79	57	74	13	23.1%	3	4.7%	High school diploma or equivalent	None	Moderate-term on-the-job training
13-2011	Accountants and Auditors	0.3%	45	\$36.82	44	46	1	3.3%	0	0.9%	Bachelor's degree	None	None
49-3041	Farm Equipment Mechanics and Service Technicians	0.3%	44	\$22.65	40	47	4	10.6%	3	7.5%	High school diploma or equivalent	None	Long-term on-the-job training

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45-4011	Forest and Conservation Workers	0.3%	41	\$18.53	13	58	28	208.6%	17	41.3%	High school diploma or equivalent	None	Moderate-term on-the-job training
11-9199	Managers, All Other	0.3%	41	\$47.76	35	43	6	17.1%	2	4.9%	Bachelor's degree	Less than 5 years	None
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	0.3%	37	\$18.01	13	40	23	177.1%	4	9.6%	High school diploma or equivalent	None	Moderate-term on-the-job training
53-7011	Conveyor Operators and Tenders	0.2%	30	\$18.83	10	33	20	204.4%	2	6.7%	No formal educational credential	None	Short-term on-the-job training
51-1011	First-Line Supervisors of Production and Operating Workers	0.2%	22	\$29.71	19	22	3	14.2%	1	3.5%	High school diploma or equivalent	Less than 5 years	None
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	0.2%	21	\$28.36	12	23	10	86.2%	2	9.5%	High school diploma or equivalent	Less than 5 years	None
19-1013	Soil and Plant Scientists	0.1%	17	\$40.14	12	18	5	39.8%	1	5.3%	Bachelor's degree	None	None
<b>Manufacturing Sector</b>													
51-1011	First-Line Supervisors of Production and Operating Workers	3.0%	649	\$29.71	582	690	67	11.5%	41	6.2%	High school diploma or equivalent	Less than 5 years	None
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2.7%	597	\$29.79	525	617	72	13.7%	20	3.4%	High school diploma or equivalent	None	Moderate-term on-the-job training
11-1021	General and Operations Managers	1.7%	373	\$37.39	365	391	7	2.0%	18	4.8%	Bachelor's degree	5 years or more	None
49-9071	Maintenance and Repair Workers, General	1.7%	364	\$22.89	362	377	2	0.6%	12	3.4%	High school diploma or equivalent	None	Moderate-term on-the-job training
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	1.5%	335	\$23.05	270	336	65	24.2%	1	0.3%	High school diploma or equivalent	None	Moderate-term on-the-job training
11-3051	Industrial Production Managers	1.2%	265	\$49.60	225	274	41	18.1%	9	3.4%	Bachelor's degree	5 years or more	None
43-5061	Production, Planning, and Expediting Clerks	1.0%	213	\$23.07	141	216	72	51.3%	3	1.2%	High school diploma or equivalent	None	Moderate-term on-the-job training
51-7011	Cabinetmakers and Bench Carpenters	0.8%	183	\$17.50	170	192	13	7.9%	8	4.6%	High school diploma or equivalent	None	Moderate-term on-the-job training
19-4013	Food Science Technicians	0.7%	163	\$21.82	86	166	76	88.3%	3	2.1%	Associate's degree	None	Moderate-term on-the-job training

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53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	0.5%	114	\$28.36	94	117	20	21.4%	3	2.8%	High school diploma or equivalent	Less than 5 years	None
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	0.5%	110	\$37.03	85	112	24	28.4%	2	2.1%	High school diploma or equivalent	Less than 5 years	None
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	0.5%	108	\$18.10	98	121	10	9.9%	13	12.1%	High school diploma or equivalent	None	Moderate-term on-the-job training
51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	0.5%	107	\$17.48	42	120	64	152.0%	14	12.8%	High school diploma or equivalent	None	Moderate-term on-the-job training
Transportation and Warehousing											Postsecondary nondegree award	None	Short-term on-the-job training
53-3032	Heavy and Tractor-Trailer Truck Drivers	22.0%	1969	\$22.96	1856	2253	114	6.1%	284	14.4%	No formal educational credential	None	Short-term on-the-job training
53-7051	Industrial Truck and Tractor Operators	9.3%	838	\$21.65	425	864	413	97.2%	27	3.2%	High school diploma or equivalent	None	Short-term on-the-job training
53-3033	Light Truck Drivers	5.3%	477	\$17.95	315	569	162	51.6%	92	19.2%	High school diploma or equivalent	None	Short-term on-the-job training
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	2.7%	238	\$28.36	222	264	16	7.1%	26	11.0%	High school diploma or equivalent	Less than 5 years	None
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	2.1%	191	\$28.59	163	215	28	16.9%	24	12.6%	High school diploma or equivalent	None	Long-term on-the-job training
43-5032	Dispatchers, Except Police, Fire, and Ambulance	2.1%	188	\$21.37	165	202	23	13.9%	14	7.7%	High school diploma or equivalent	None	Moderate-term on-the-job training
53-3052	Bus Drivers, Transit and Intercity	2.0%	177	\$32.16	52	270	125	241.9%	94	53.1%	High school diploma or equivalent	None	Moderate-term on-the-job training
11-1021	General and Operations Managers	1.6%	145	\$37.39	115	160	30	25.9%	15	10.2%	Bachelor's degree	5 years or more	None
43-1011	First-Line Supervisors of Office and Administrative Support Workers	1.2%	112	\$28.88	100	114	12	11.6%	2	1.9%	High school diploma or equivalent	Less than 5 years	None
11-3071	Transportation, Storage, and Distribution Managers	1.2%	111	\$45.85	91	119	19	21.0%	8	7.5%	High school diploma or equivalent	5 years or more	None
49-9071	Maintenance and Repair Workers, General	0.8%	74	\$22.89	73	84	1	1.9%	10	13.6%	High school diploma or equivalent	None	Moderate-term on-the-job training

## 2022-23 Stanislaus County Workforce Development Occupational List



SOC	In Demand Industry Occupations	% of Total Jobs in Industry (2021)	Employed in Industry (2021)	Median Hourly Earnings	Employed in Industry (2016)	Projected Employed in Industry (2031)	Change (2016 - 2021)	% Change (2016 - 2021)	Change (2021 - 2031)	% Change (2021 - 2031)	Typical Entry Level Education	Work Experience Required	Typical On-The-Job Training
43-3031	Bookkeeping, Accounting, and Auditing Clerks	0.8%	70	\$22.13	69	70	1	1.3%	0	0.6%	Some college, no degree	None	Moderate-term on-the-job training
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	0.7%	59	\$18.21	47	63	13	27.8%	4	6.1%	High school diploma or equivalent	None	Short-term on-the-job training
43-5061	Production, Planning, and Expediting Clerks	0.6%	57	\$23.07	32	62	26	80.6%	5	8.0%	High school diploma or equivalent	None	Moderate-term on-the-job training
53-4031	Railroad Conductors and Yardmasters	0.5%	48	\$30.74	38	50	10	25.3%	3	5.4%	High school diploma or equivalent	None	Moderate-term on-the-job training
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	0.5%	46	\$37.03	31	51	15	49.2%	5	9.9%	High school diploma or equivalent	Less than 5 years	None
53-4011	Locomotive Engineers	0.5%	45	\$41.46	34	50	11	32.0%	5	12.2%	High school diploma or equivalent	Less than 5 years	Moderate-term on-the-job training
13-1199	Business Operations Specialists, All Other	0.4%	35	\$29.17	20	38	15	73.4%	3	8.8%	Bachelor's degree	None	None
13-1151	Training and Development Specialists	0.4%	34	\$36.83	17	38	17	102.7%	3	9.1%	Bachelor's degree	Less than 5 years	None
13-1071	Human Resources Specialists	0.4%	32	\$29.86	18	34	14	80.6%	2	5.9%	Bachelor's degree	None	None
13-1081	Logisticians	0.3%	23	\$37.60	18	33	5	29.9%	10	41.8%	Bachelor's degree	None	None
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	0.3%	23	\$29.79	21	26	2	11.4%	3	12.3%	High school diploma or equivalent	None	Moderate-term on-the-job training
15-1299	Computer Occupations, All Other	0.2%	21	\$35.89	13	22	8	59.1%	1	2.9%	Bachelor's degree	None	None
13-2011	Accountants and Auditors	0.2%	19	\$36.82	13	23	6	44.7%	3	16.6%	Bachelor's degree	None	None
49-3023	Automotive Service Technicians and Mechanics	0.2%	19	\$22.55	12	24	7	59.2%	5	24.3%	Postsecondary nondegree award	None	Short-term on-the-job training
11-2022	Sales Managers	0.2%	18	\$46.20	14	20	4	25.3%	2	10.8%	Bachelor's degree	Less than 5 years	None
49-3011	Aircraft Mechanics and Service Technicians	0.2%	17	\$37.51	11	21	6	48.1%	4	23.8%	Postsecondary nondegree award	None	None

**December 1, 2022**

Stanislaus County Business Development Committee Agenda Item

**TO:** Business Development Committee

**FROM:** Doris Foster, Director

**SUBJECT:**

Approval of the 2023 Dates; Location and Times for the Business Development Committee Meetings

**ITEM NUMBER:** VII B

**ITEM TYPE:** Discussion and Action

**STAFF RECOMMENDATION:**

Approve the 2023 dates, location and times for the Business Development Committee meetings.

**POLICY:**

The Stanislaus County Workforce Development Board's (SCWDB) Bylaws state that the Board shall establish a regular meeting schedule.

**DISCUSSION:**

The Stanislaus County Workforce Development Board's (SCWDB) Bylaws state that the Board shall establish a regular meeting schedule. As such, the Business Development Committee is required to have a regular meeting schedule.

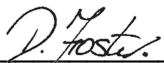
At the September 23, 2021 Business Development Committee meeting, Workforce Development staff recommended the Committee schedule quarterly meetings prior to each Stanislaus County Workforce Development Board meeting. As such, meetings are scheduled to take place in March, June, September, and December of 2023. The recommended meeting dates for 2023 are the first Thursday of the month as indicated in the table below:

Date	Time
March 2, 2023	1:00 pm – 2:30 pm
June 1, 2023	1:00 pm – 2:30 pm
September 7, 2023	1:00 pm – 2:30 pm
December 7, 2023	1:00 pm – 2:30 pm

Once dates are approved by the Business Development Committee, a suitable location for the 2023 Committee meetings will be identified.

The approved dates and location will be shared with the Stanislaus County Workforce Development Board to allow the Board to attend, if desired.

**ADMINISTRATIVE BUDGET IMPACT:** None

  
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Doris Foster, Director